



EDMOND
DE ROTHSCHILD

2020

SUSTAINABILITY REPORT PRIVATE EQUITY



MESSAGE FROM ARIANE DE ROTHSCHILD

For more than ten years, my husband Benjamin and I have together supported our Group in the adoption of a sustainable strategy that promotes a contributory and long-term approach to investment by reconciling financial and social performance.

It is in this same spirit that I intend to continue to chair the Edmond de Rothschild Group, proposing investments that enable our clients to have a concrete impact on the world of tomorrow.

The health crisis we are experiencing has only reinforced our convictions that investing in human progress is becoming a priority and that is why we must collectively learn to live better, produce better and communicate more.

In this unprecedented situation, I would like to salute the exceptional mobilisation and commitment of all of our teams, who have demonstrated their unwavering commitment for over a year and have enabled us to ensure a permanent presence alongside our clients, maintain the quality and continuity of our services, as well as our capacity for innovation.

The transformation of our Group has enabled us to be more united in the way we operate. We have adapted our working methods to a rapidly changing environment.

In particular, we have accelerated our growth in Responsible Investment with a 23% increase in our assets under management in 2020.

For us, 2021 is a year of hope. Hope of a way out of the crisis, of course, but also that of being able to develop new growth models based on our convictions.

We are convinced that there will be no return to normal without a change in the way we approach the concepts of progress and growth.

They can no longer be tackled to the detriment of people, the environment and society. As bankers and investors, we want to play an active role in these considerations.

We are confident in the belief that the finance of tomorrow will evolve in a new world. Throughout its history, our Bank has experienced periods of development and appeasement, but also crisis. From each of these difficult moments, we have emerged transformed, more convinced than ever of the importance of having an impact on the world of tomorrow.

Our objective, as you know, is to have an impact on the real economy. Our entrepreneurial DNA drives our convictions and it is also thanks to these convictions that we set ourselves pragmatic sustainability objectives. We want to remain in action and not fall into the trap of rhetoric based on thin air.

We are pursuing our strategy while taking into account human and climate issues, but in a more pressing way. We want to stop offsetting the long-term against the urgency of the situation.

We place all our expertise at the service of our convictions by focusing on the areas where our innovation and financial solutions can have the greatest influence.

Our approach to sustainability is constantly evolving. Even in the context of the unexpected and unprecedented challenges we are experiencing, our teams demonstrate unwavering commitment.

We remain enthusiastic about the future because we are convinced that our approach, our typicity and the dynamics of our collective spirit will enable us to contribute to change.

We will continue to build a culture of authenticity, responsibility, respect and trust that will serve current and future generations.



LOOKING BACK ON AN UNUSUAL YEAR

The pandemic has been a wake-up call that has put us all under unprecedented strain. It has laid bare some of the excesses of globalisation, the fragility of our value chains and the need to rethink our consumption and production habits. It has forced us to reflect on the long-term viability of our current business models and the resilience of our societies. Finally, it has prompted businesses and investors to reconsider key aspects of their long-term performance and the societal impact of their actions and investments.

Business models must now focus on sustainability and human capital to create value for all stakeholders: shareholders, employees, customers and society as a whole.

In line with the Group's values, we have put responsible investment at the heart of our Private Equity business, reconciling performance with societal value. Since our foundation, we have focused on devising and managing innovative and distinctive strategies to help build a prosperous future for all. All of this is rooted in a thorough analysis of structural growth factors, and addresses the environmental, social and governance-related challenges of tomorrow.

Thus, 2020 reaffirmed our investment convictions and our role as a responsible investor.

We now approach the second half of 2021 with renewed vigour. While the latest report from the IPCC¹ stresses the urgency of taking action, recent extreme weather events have shown the stark reality of the impacts of the climate crisis, with serious repercussions on people and our environment. Now more than ever, the finance sector must position itself as a driver of the shift towards a more resilient world. We will continue to actively contribute to these transformations with all the energy and talents of all our teams, and with the support and confidence of our investors.



Johnny el Hachem

CEO Edmond de Rothschild Private Equity

¹ IPCC: Intergovernmental Panel on Climate Change.

THE EXPERTISE OF EDMOND DE ROTHSCHILD PRIVATE EQUITY²



2,741 MCHF
OF ASSET UNDER
MANAGEMENT



13
INVESTMENT
STRATEGIES



152
PORTFOLIO
COMPANIES



PRESENT ON
5 CONTINENTS



+150
PROFESSIONALS

The Edmond de Rothschild Group is a key player in private equity. Supported by our family experience and the expertise of our teams and partners, we steer current economic realities towards sustainable and inclusive growth. Since 2014, our private equity activities have been consolidated under a single umbrella: **Edmond de Rothschild Private Equity**.

More than just financial players, we serve as growth partners for businesses, supporting their directors in creating both more value and more resilience, thanks to holistic risk management. Our foresight allows us to identify innovative areas of investment, with concrete solutions to the major sustainable development challenges.

With our experience in sustainable investment strategies, investment process design and incorporation of ESG criteria, we can offer meaningful investment products to our personal and corporate investment clientele.

A methodical investment approach for more resilience

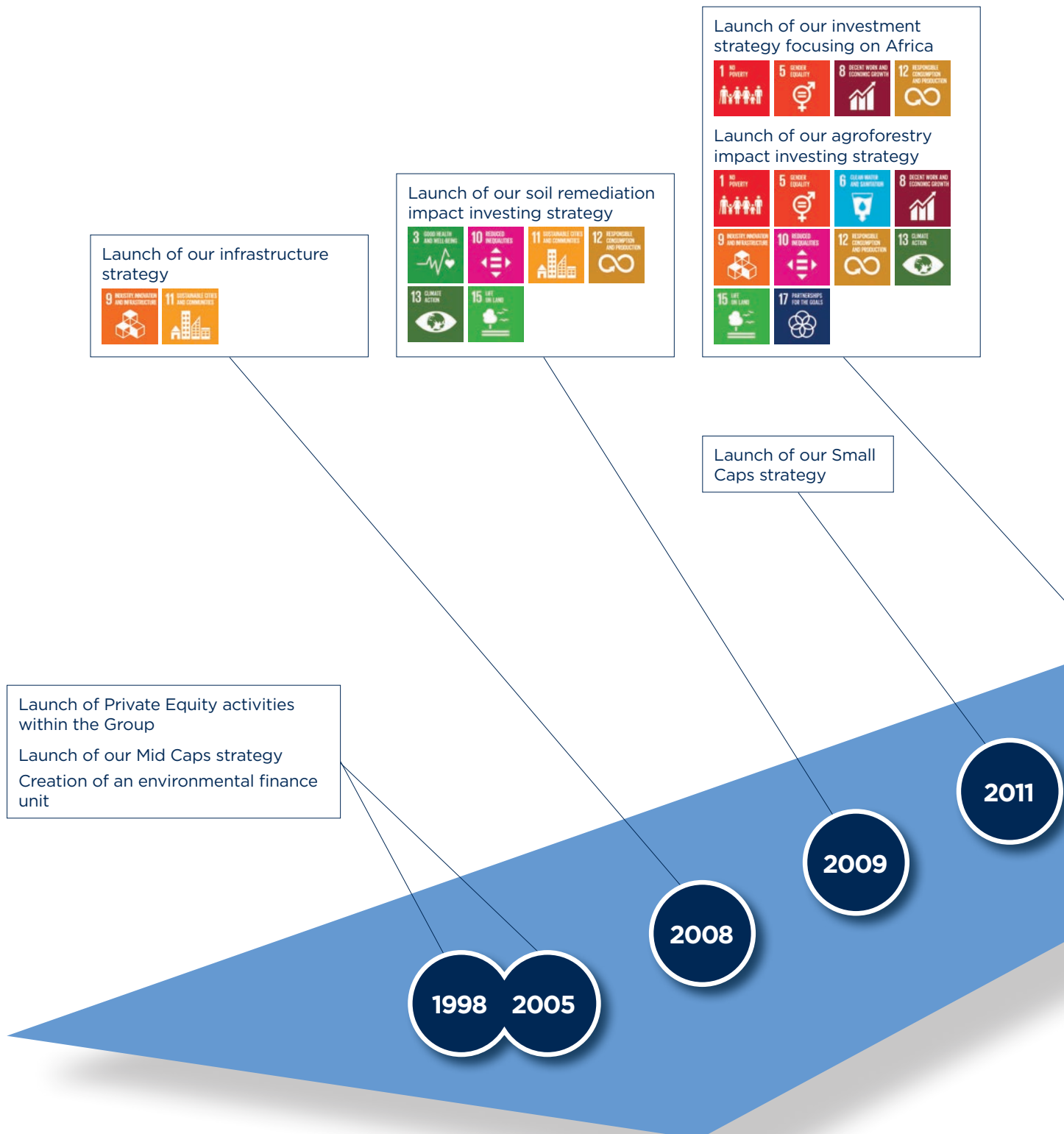
The resilience of our strategies is not left to chance: they are intentionally built that way. We believe that measuring externalities is a necessary prerequisite for healthy, sustainable performance.

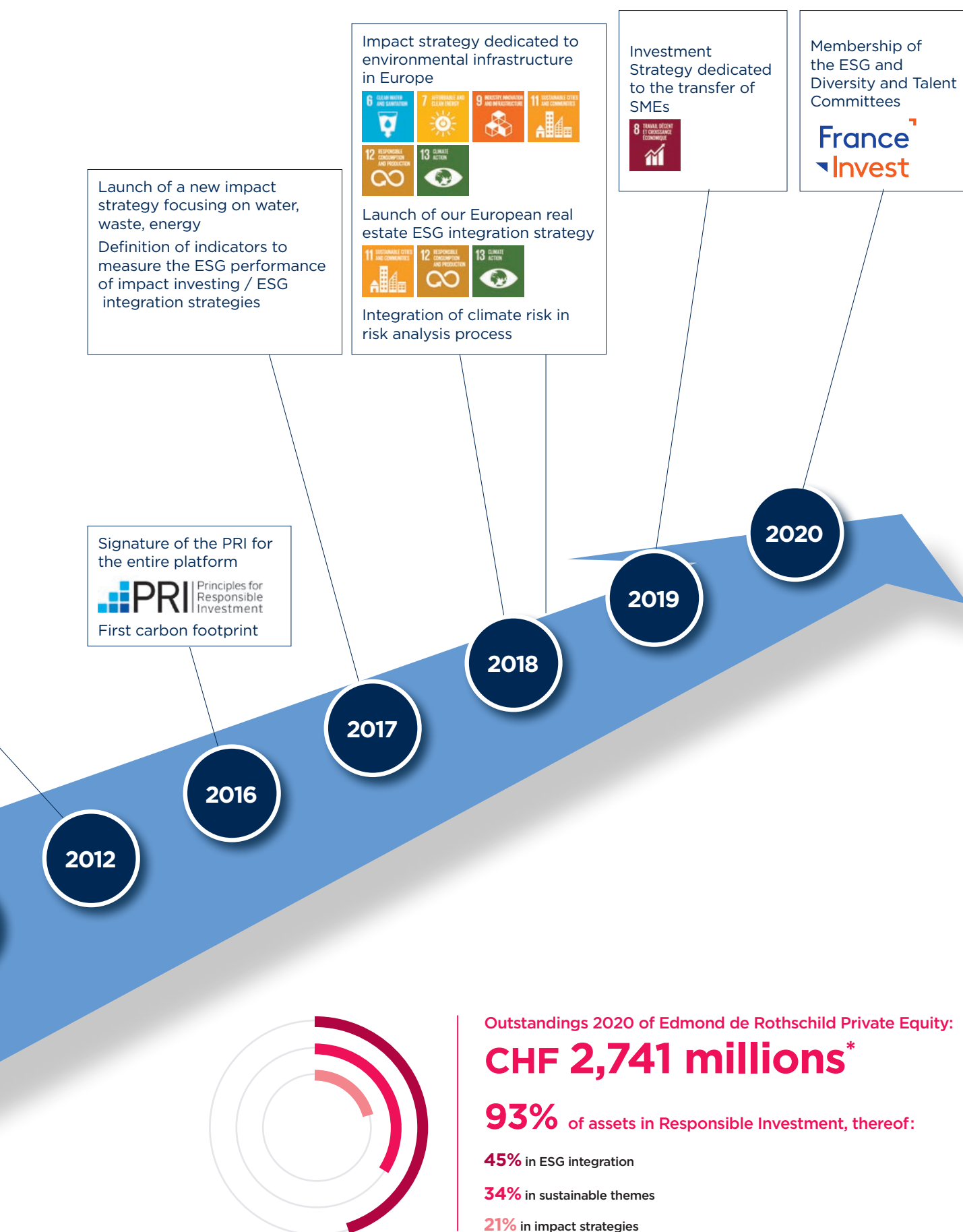
Our approach is rigorous by including :

- ▶ the identification of structural drivers of growth and development;
- ▶ a forward-looking approach to best anticipate the needs and changes of our society;
- ▶ a consistent integration of non-financial criteria in financial analyses;
- ▶ long-term value creation based on asset transformation and industry expertise.

² Edmond de Rothschild Private Equity (EdRPE) is the trade name of the private equity entities (including subsidiaries and affiliates) of the Edmond de Rothschild Group. This name also refers to the Private Equity division of the Edmond de Rothschild Group.

RESPONSIBLE INVESTMENT LIES AT THE HEART OF STRATEGIES





*Private Equity outstandings for third parties at Edmond de Rothschild = EUR 2.54 billions of which assets under management by Edmond de Rothschild Private Equity = EUR 2.36 billions.

PUBLIC COMMITMENTS OF EDMOND DE ROTHSCHILD PRIVATE EQUITY

COMMITMENTS BY EDMOND DE ROTHSCHILD

Signatory of:



EDRPE has joined the UNPRI in 2016

- ▶ In 2020, EdRPE received an 'A' grade
- ▶ EdRPE has committed to six principles:
 1. We will incorporate ESG issues into investment analysis and decision-making processes.
 2. We will be active owners and incorporate ESG issues into our ownership policies and practices.
 3. We will seek appropriate disclosure on ESG issues by the entities in which we invest.
 4. We will promote acceptance and implementation of the Principles within the investment industry.
 5. We will work together to enhance our effectiveness in implementing the Principles.
 6. We will each report on our activities and progress towards implementing the Principles.



EdRPE France, member of France Invest and signatory to its:

- ▶ Commitments document
- ▶ Equality policy

COMMITMENTS MADE BY EDMOND DE ROTHSCHILD PRIVATE EQUITY FUNDS



Relance' label awarded to our SME transfer investment fund. This label recognises funds committed to rapid mobilising new resources to shore up capital or quasi-capital for French enterprises (SMEs and intermediate-sized enterprises (ETIs)). The label includes a set of environmental, social and governance (ESG) criteria.



- ▶ €275 million: the closing figure for the inaugural year of our Greenfin-labelled environmental infrastructure investment fund.
- ▶ Created and maintained by the Ministry of the Ecological and Inclusive Transition, the Greenfin label guarantees investors (banks, insurers and private investors) that a financial product makes an effective financial contribution to the energy and environmental transition.
- ▶ Novethic, leading expert in the assessment of sustainable finance practices in Europe, is the official auditor for the Greenfin label.

OUR CONTRIBUTION TO THE SUSTAINABLE DEVELOPMENT GOALS

- › In 2015, the UN launched its 2030 Agenda for Sustainable Development. The Sustainable Development Goal (SDG) framework sets 17 goals, 169 targets and 230 associated indicators. It is intended to coordinate international efforts around the major challenges facing global society, such as ending poverty, improving health and education, reducing inequality and conserving oceans and forests.
- › The Edmond de Rothschild Group supports the SDGs to meet the critical challenges of sustainable development. Several EDRPE's investment strategies contribute towards the goals of this framework. Some aspects of our activities are aligned with the SDGs, and we have identified SDGs for potential further contributions.
- › With its strategies, Edmond de Rothschild Private Equity contributes positively to 13 of the 17 sustainable development goals.

Impact strategy for agroforestry



Impact investing strategy on soil remediation



Impact investing strategy for European environmental infrastructure



Africa theme strategy



European real estate strategy



SUSTAINABLE INVESTMENT APPROACH IN OUR ACTIVITIES

OUR STRATEGIC POSITIONING

- ▶ For over 250 years, the Edmond de Rothschild Group has helped usher society through transformative changes under the conviction that wealth is not an end in itself, but rather a stepping stone to building a better, fairer and more resilient future for all.
- ▶ Faced with the challenges of the climate, economic and social crises, it is more vital than ever to adapt our growth models and steer them towards responsibility and sustainability, and thus also resilience.
- ▶ The investment strategies of Edmond de Rothschild Private Equity share a common goal: meet current challenges and anticipate future challenges with replicable and resilient strategies with a positive social and environmental impact.
Our teams identify innovative and visionary investment projects that offer returns in line with the risk and positive social and environmental impacts.

<i>Investment type</i>	Traditional	ESG responsible	ESG sustainable	Impact	Philanthropy
<i>Financial objectives</i>	Competitive returns				No return
	Control ESG risks				
	Research ESG opportunities				
	Measurable, high impact solutions				
<i>Impact objectives</i> <i>Examples</i>	Does not consider ▷▷ Be aware of the potential negative impact, but do not try to reduce it	Does not consider ▷▷ Meet legal or regulatory requirements. Act responsibly	Positive impact ▷▷ Have a positive impact and achieve strong long-term performance	High positive impact ▷▷ Improve gender equality. Help combat the climate crisis	High positive impact ▷▷ Improve gender equality. Help combat the climate crisis
<i>EdRPE strategies</i>		5 strategies	5 strategies	3 strategies	

INTEGRATE ESG INTO OUR INVESTMENT PROCESSES

Incorporating ESG factors into the financial analysis parameters is a key principle of ESG integration. Several of our strategies go beyond this principle, to provide a positive impact.

	Direct and majority investment strategy	Indirect and minority investment strategy
Structuring and sourcing	<ul style="list-style-type: none"> › Indication of intent to act as a responsible investor in the legal and marketing documentation › Verification that potential investments are in accordance with the exclusion list/Exclusion framework check › Definition of ESG management tools › Setting impact objectives 	
Due diligence/ Investment memorandum	<ul style="list-style-type: none"> › ESG risk materiality analysis › ESG due diligence 	
Investment decision	<ul style="list-style-type: none"> › Request approval from the Investment Committee, taking into account the ESG risk › Integration of ESG clauses in contractual agreements 	<ul style="list-style-type: none"> › Request approval from the Investment Committee, taking into account the ESG risk
Portfolio management & monitoring	<ul style="list-style-type: none"> › Presentation of tangible and sustainable value creation, monitoring of the sustainability risk › Strong and systematic shareholder engagement: discussion with stakeholders, decision-making power on the Board › Impact assessment and measurement 	<ul style="list-style-type: none"> › Monitoring of the sustainability risk

- › ESG practices common to all strategies
- › ESG practices applied by the sustainable and impact strategie
- › ESG practices applied by the impact strategies

SUSTAINABILITY OBJECTIVES

2015-2020 Private Equity Objectives

100% of strategies covered by best ESG practices in 2020	●●●●●
Measure impact across all impact and ESG investment funds	●●●●●
Increase the assets under management in our impact funds by 20% a year until 2020	●●●●●

2021 Private Equity Objectives

Set out a roadmap for our medium to long-term ESG approach	●●●●○
Implement a responsible investment policy	●●●●●
Participate in the ESG and Diversity & Talent Committees of France Invest	●●●●●
Raise awareness amongst our teams and train them in ESG issues	●●●●●
Adopt a Climate roadmap	●●●○●
Reinforce our approach in our investment strategies, in accordance with SFDR	●●●●●

OUR POSITIVE IMPACT INVESTMENTS

PRIVATE EQUITY STRATEGIES DESIGNED TO MEET SUSTAINABILITY CHALLENGES

The pandemic has affected us all in unprecedented ways.

For the first time, it exposed the link between:

- › Overexploitation of resources
- › Ecosystem destruction
- › Spaces where humans and wildlife interact.

More than a mere marketing tool, the integration of ESG criteria lies at the heart of our long-term vision. This approach has allowed us to build sustainable strategies that can weather volatility and create positive social benefits:

- › The protection of natural resources,
- › Biodiversity preservation,
- › Promoting the circular economy,
- › Human capital development,
- › Poverty reduction and food security,
- › Support for innovation and technology.

We have defined the 2021–2024 objectives for all asset management activities. They reflect our long-term commitments and bring synergies to sustainable finance. Our approaches allow us to respond to current social and environmental challenges and create long-term value.

MEETING ENVIRONMENTAL CHALLENGES

AGROFORESTRY, A PROMISING SOLUTION FOR ADAPTING TO THE CLIMATE CRISIS



A driver for change:

The climate crisis affects the seasons and rainfall patterns, reducing the quality and quantity of available farmland. It also plays a major role in the spread of fungal and vector-borne diseases, which affect land productivity. Unable to absorb the production costs, growers are forced to abandon land that becomes unprofitable. This in turn accelerates the land degradation trends.

In Nicaragua, for instance, the coffee sector has been hard hit by coffee leaf rust. Numerous growers have had to leave their farms, which are now ageing and under maintained.



Our solution: Promote agroforestry in Nicaraguan coffee farming

Our Moringa strategy supports the development of agroforestry systems. This encourages adding in trees if the existing system is focused on crops, and similarly adding crops in tree farming systems.

By investing in Nicafrance³, Moringa has helped disseminate good farming practices and implement an agroforestry model tailored to the coffee sector in Nicaragua. This model includes local tree species to restructure the soil, a level of shade designed to protect coffee trees from heavy rains and temperature increases and a coffee tree variety resistant to leaf rust.

Thousands of growers employed by the company are now trained in proper agroforestry management. The large and medium-sized farms developed in the Matagalpa and Jinotega regions will become coffee farm management models for other growers in the region.



Achievements and goals:

- › 7 million trees (including coffee trees) planted since 2015
- › 1,877 ha of coffee farms managed based on agroforestry practices
- › 1,057 jobs
- › 36 farmers positively impacted
- › 500,000 and 1 million tonnes of carbon to be sequestered over the next 10 years

(Source: Moringa)



³ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

BIODIVERSITY RESTORATION

Gingko, our sustainable urban regeneration strategy, acquires polluted and/or obsolete urban sites (former industrial sites), remediates them using the most environmentally friendly techniques and sustainably redevelops them.

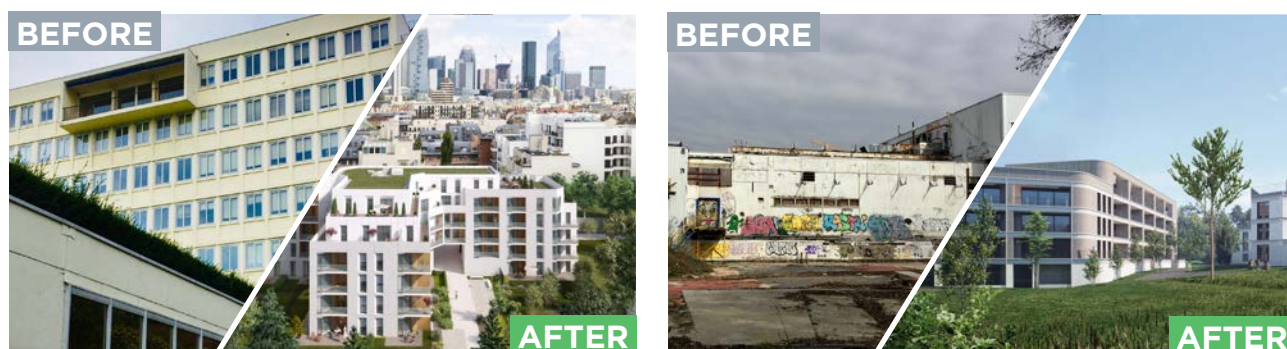
Each development project focuses on conserving and restoring biodiversity on sites where nature has disappeared, in whole or in part.

For instance, we are involved in remediating the former site of the printing house in Uccle (Belgium), which is polluted with heavy metals, hydrocarbons and chlorinated solvents. The redevelopment project returns approximately half of the site to nature, integrating three communal gardens and a public park. Biodiversity does not like uniformity, so over 100 trees will live together with riparian vegetation and with plants and shrubs typical of the understory and open grasslands; a selection of native plants chosen based on planting conditions and desired ecosystem services.

Managing the legacy of environmental pollution associated with brownfield sites lets us develop sustainable communities that can meet the challenges of climate resilience and biodiversity in the cities of the future. For instance, creating green space reduces the heat island effect from buildings and provides seepage areas to help control flooding.

Another example here would be remediation of the former headquarters of a pharmaceutical firm in Suresnes, which was polluted with hydrocarbons and asbestos. This project involves rewilding the land and vegetation, with 40% of the space open grounds, and with green roofs and permeable roadways. All told, 2,000 m² of landscaped space will be developed with a selection of local species to improve biodiversity on the site, in line with the requirements of the BiodiverCity label.

Moreover, a drainage system will be integrated into the infrastructure to control flooding due to rising groundwater levels.



	Impact of the Suresnes project	Impact of the Uccle project
Combating urban sprawl	<ul style="list-style-type: none"> › 0.5 ha of urban space returned to the city › 5,000 m² of housing created › 6,500 m² of office space created 	<ul style="list-style-type: none"> › 4.1 ha of urban space returned to the city › Mixed district of nearly 55,000 m²
Management of legacy environmental pollution	<ul style="list-style-type: none"> › EUR 1.7 million invested in remediation, demolition and asbestos removal for the site 	<ul style="list-style-type: none"> › EUR 3.4 million invested in remediation, demolition and asbestos removal for the site
Resource conservation	<ul style="list-style-type: none"> › 90% of materials produced from the demolition site and from dredging recovered. Almost 4,600 m² of existing office space restored 	<ul style="list-style-type: none"> › 85% of materials from the demolition site and from remediation were recovered onsite or offsite
Biodiversity protection	<ul style="list-style-type: none"> › 2,000 m² d'espaces paysagers 	<ul style="list-style-type: none"> › More than 2 ha of permeable and/or green space › 100 trees planted

**► WHAT IS A BROWNFIELD SITE?**

You can find brownfield sites anywhere humans have been, marking the economic transformation of a city.

Technically, a brownfield is a site, with or without structures, that no longer serves its original purpose. That purpose may have been industrial, artisanal or service-oriented (metallurgy, painting, service stations, heavy industry, etc.). A brownfield often has a negative impact on its environment.

The number of industrial brownfield sites has increased significantly in recent decades, with the end of a variety of production and mining operations.

► HOW TO YOU MANAGE A PROJECT ON A POLLUTED SITE?

When remediating a brownfield site, the key is to think ahead: classifying and analysing the pollution and taking measures in advance will facilitate remediation and cost control.

The other rule is to surround yourself with competent and reliable partners for optimal project management. Over our 10 years in the field, we have successfully forge close ties with key partners in the area of pollution and real-estate development. Local residents, who are naturally interested in and affected by site remediation, must also be consulted and informed.

► WHAT TECHNICAL SOLUTIONS HAVE BEEN APPLIED?

Each remediation project requires its own protocol: the method on one worksite will not be applied the same way on a different site. Pollution management and the techniques used must be based on a number of site-specific criteria (type of pollutants, geology, surface area, GHG emissions, etc.).

However, the approach will always give priority to removing sources of pollution, rather than their containment.

► HOW DO YOU DESIGN A SUSTAINABLE DEVELOPMENT PROJECT?

Due to the nature of our projects, we must think in broad terms, factoring a variety of considerations into the design:

- › Soil and water management
- › Nature and biodiversity conservation
- › Air quality, energy control, GHG emissions reduction and climate crisis adaptation (mobility, infrastructure, etc.)

To ensure success, it is essential to build multidisciplinary teams (architecture, polluted site and soil, construction, etc.) that share our values and impact objectives and that can deliver innovative solutions to the sustainable development challenges facing our sites



PROTECTING CORAL REEFS – THE TROPICAL RAINFORESTS OF THE SEA



A driver for change:

Not only are they extraordinary repositories of biodiversity, the backbone of the marine food chain and sources of food and income, coral reefs also serve as key bulwarks for islands against extreme natural phenomena like cyclones. Under pressure from global heating and human activity, such as mass construction, mass tourism and overfishing, coral reefs are currently amongst the world's endangered ecosystems. They are now damaged and threatened, and their disappearance would deprive coastal regions and their inhabitants of a wealth of services, including natural protection.



Our solution: act to conserve Bel-Ombre lagoon

Amethis, our strategy focusing on growth capital in Africa, is helping protect the marine ecosystem with its investment in VLH⁴, a Mauritian hotel group committed to sustainable development on the island, such as by managing the Heritage Nature Reserve, a UNESCO biosphere reserve.

The group is highly involved in the conservation and promotion of the Bel Ombre Lagoon. They work in close partnership with local communities and NGO REEF Conservation, facilitating numerous initiatives to protect the lagoon:

- › Installation of breakwaters to limit the impact of waves on the beach and the risk of erosion
- › Installation of artificial reefs made from coral fragments, to protect the beach, improve coral health and enable the migration of some 20 species of fish
- › Banning water skis and setting speed limits in the protected zone
- › Reducing plastic use in the run-up to the total ban in 2022
- › Training and awareness programmes for the general public and hotel staff

This commitment is also expressed in initiatives within individual hotels in the Group.

- › Rainwater collection
- › Greywater reclamation and reuse for irrigation
- › Waste management programme



Goals⁵:

- › **Reclamation of 4 to 5 metres of beach in the lagoon thanks to artificial reefs and breakwaters**
- › **Reduction of 900,000 plastic bottles since 2017**
- › **73% of waste recycled in 2019⁶**

(Source: Amethis)



⁴ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

⁵ Source: Heritage Resorts

⁶ Heritage Le Telfair et Heritage Awali Resorts

ENVIRONMENTAL IMPACT AND RESOURCE MANAGEMENT

BETTER MANAGEMENT⁷ OF NATURAL RESOURCES IN EUROPE

Our positive impact investment strategy in European environmental infrastructure responds to the challenges of the energy transition. It is mainly focused on water and waste management and the production of renewable energy.

The first investment under this strategy is in Croatia, in the forest region of Slavonia. It concerns Energy 9, a biomass cogeneration plant with a power of 5 MW based on wood residues.

Commissioned in 2018, Energy 9 recovers co-products and waste from the wood industry, thus producing carbon-neutral energy. The asset makes it possible to convert more than 55,000 tonnes of waste into energy per year and contributes to reducing CO₂ emissions equivalent to 25,000 tonnes per year.

While supporting local forestry, the electricity produced will supply other local industries, particularly agriculture. Support for the economic and social development of the region is an important pillar of the strategy that:

- › Contributes to the energy needs of local manufacturers through the production of green energy,
- › Boosts job creation in a remote area of the country,
- › Provides a sustainable solution to the dual environmental and social challenge.



In 2020:

39,100 MWh
Electrical power generated

58,300 MWth
Thermal energy produced

25,600 t eq. CO₂
Avoided emissions

55,000 tonnes
Waste recovered as energy

49 ETP
Jobs created - including 14 direct jobs

(Source: Pearl)

⁷ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.



► COULD YOU GIVE A BRIEF DESCRIPTION OF PEARL?

Pearl is a strategy for the energy transition, circular economy and environmental impact in Europe that focuses on thermally generated renewable energy, waste recovery and water cycle management. Pearl emphasises energy processes that enable continuous (baseload) renewable energy with high added value that combines electrical and thermal energy.

► WHAT VALUE DOES YOUR TEAM CREATE FOR THE COMPANIES YOU INVEST IN?

Acquiring majority stakes in its environmental projects lets PEARL deploy optimisations rapidly, such as supply plans for waste biomass to boost the circular economy or to improve operating conditions by increasing energy efficiency or installation availability. With our investment in Energy 9, energy efficiency improved by 5.4% and availability by 7% in the first 6 months of operation. These optimisations are intended to create added value for the economy, the environment and society as a whole.

► HOW DOES INVESTMENT IN ENERGY 9 FIT INTO PEARL'S STRATEGY?

Energy 9 is a biomass cogeneration plan in Croatia that runs on forestry and wood industry waste. This project enables the production of carbon-neutral thermal and electrical energy in a landlocked region of Croatia. This way, it contributes towards the industrial and economic development of the Slavonia region, such as through job creation and retention: 13 direct jobs onsite, and 25 jobs related to biomass collection logistics.

What's more, with the cogeneration process enabling combined production of heat and electricity, biomass is an opportunity to get off fossil fuels for heat production (for industry or for heating grids). Our strategy optimises the mobilisation of resources by our cogeneration projects in two key areas:

- › higher annual average **energy efficiency**, to meet the recommendations of the EU directive on high-efficiency cogeneration;
- › **a supply plan** that guarantees the origin and mobilisation of the biomass resources needed for sustainable plant operation

► IS BIOMASS RENEWABLE ENERGY?

Biomass energy receives less media attention than other renewables. Yet in 2014, biomass accounted for over 60% of primary energy production in the EU, making it the number one renewable energy source used in the EU8.

Biomass from forestry or agriculture offers a low carbon footprint. Photosynthesis turns carbon dioxide in the air into oxygen. When organic matter is burned, the combustion process merely returns to the air the amount of CO₂ that was absorbed while the matter was growing (wood, plants, etc.), with an environmental impact that is practically neutral. What's more, biomass fits into the circular economy by recovering organic waste (recycled wood, sawmill waste, agricultural waste, etc.) that would otherwise likely produce significant amounts of methane (CH₄), a greenhouse gas that is 21 times more potent than CO₂.

► BIOMASS AND TRACEABILITY, WHAT SOLUTIONS ARE OR COULD BE APPLIED?

As part of our sustainable approach to our supply chain, we have drafted a Biomass Supply Sustainability Policy for our various stakeholders. This policy meets various sustainability criteria, such as consistency with the waste hierarchy and the principles of a circular economy, as well as a certain level of transparency throughout the supply chain.

The policy also enshrines the national and European regulatory obligations under the Renewable Energy Directive II (Directive 2018/2001). This is based in particular on best practices and standards for the use of forestry or agricultural biomass, as applied in electricity generation utilities with the SBP certification. For instance, our policy bans the use of biomass that does not meet PEFC and FSC standards.

► WHAT IS THE FUTURE OF THE SECTOR?

Biomass is a burgeoning energy source whose share in the global energy mix will only continue to grow. In France for instance, the Long-Term Energy Plan (PPE) target for electricity produced from biomass is between 790 and 1040 MW by 2023. In Germany as well, between 2017 and 2022 the regulator is putting out calls for tenders for 1000 MW of biomass electricity production.



⁸ European Commission's Knowledge Centre for Bioeconomy

WASTE MANAGEMENT IN AFRICA: ACT NOW TO PREPARE FOR THE FUTURE



A driver for change:

Due to the special features of the African context, we must look at the environmental challenges through a different lens. In terms of the circular economy for instance, the underdeveloped recycling infrastructure complicates waste management, so it cannot be limited to sorting measures implemented by businesses. While waste management in Europe consists in minimising the landfilled fraction, the priorities in Africa are to optimise the volumes of waste products and develop recycling opportunities for these.

With the demographic boom that the continent is experiencing, and the associated urbanisation, this challenge is expected to intensify. Though currently the lowest in the world (0.46 kg per inhabitant), the volume of waste produced in Sub-Saharan Africa is expected to triple by 2050, with increased adverse impacts on health and urban pollution as well as water contamination (World Bank, 2018).



Our solution: create a market for recycled paper in Nigeria

As proper management of natural resources is vital to development in Africa, our strategy for growth capital in Africa, Amethis, offers a solution to this challenge with its investment in the company Boulos⁹. This firm collects and recycles used paper to produce jumbo rolls of paper, which are then processed into finished goods such as toilet paper, napkins, tissues and paper towels.

Founded in Lagos in 1987, with a unique industrial advantage thanks to its cutting-edge machinery, the Boulos Group is now a major Nigerian producer of jumbo reels and tissue paper, in Nigeria and West Africa. The company employs over 300 people and works with over 200 local suppliers to source used paper.



Goals:

- › Recycling of over 3,500 t of paper/month
- › Sale of + 600,000 toilet paper rolls/year

(Source: Amethis)



⁹ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

ENVIRONMENTAL IMPACT AND INFRASTRUCTURE

DIVERSITY AT THE HEART OF RESILIENT URBAN DEVELOPMENT

Today, the development of spaces is an effective solution to the urban (artificialisation of soil, pollution, noise), economic, social and environmental challenges of our cities. To do this, the approach must move away from short-term solutions and focus on sustainable development strategies. These strategies will be accompanied by objectives defined upstream of the project in response to the challenges. It is also necessary to find the right partners – architects, developers, socio-economic and political players – in phase with this vision.

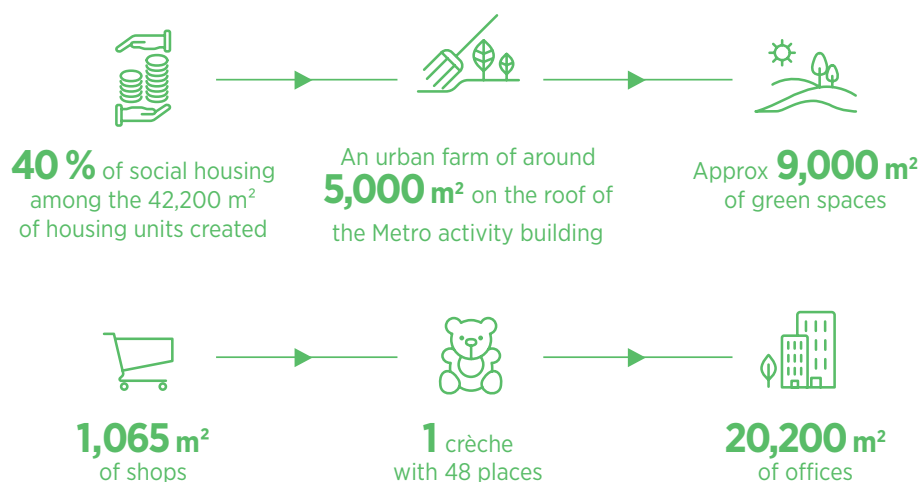
Our strategy for decontamination and sustainable urban development excludes the “industrial wastelands of tomorrow” with buildings that are obsolete after 20 or 30 years.

Since its inception, projects have been designed with a view to sustainability, in collaboration with the partners. Buildings must be flexible to meet new uses such as co-living and co-working.

They must also be adaptable and convertible, from offices to housing, for example. They will thus offer more resilience in terms of buildings, neighbourhoods and cities.

The economic regeneration of neighbourhoods and the quality of life of its occupants are key to the viability of projects. Far from the concept of a dormitory city, the aim is to develop a city that is alive, day and night, where economic, cultural and social activities maintain the attractiveness of the city.

To do this, diversity is essential. It can be functional by mixing uses such as offices, shops, housing or hotels, or by reintegrating nature into spaces but also social through housing with affordable rents or the promotion of home ownership, the creation of nurseries, proximity to public transport or the theming of public spaces (cultural associations, youth and sports activities) to strengthen the life of the community.



(Source: Ginkgo / Project in Lyon Gerland)

THE BENEFITS OF RESPONSIBLE REAL ESTATE



A driver for change:

Accounting for 38% of all global CO₂ emissions related to energy, the real estate sector is a focal point of the environmental debate. While its environmental challenges are not new, the rising global population and the massive growth of cities have greatly expanded the environmental footprint of the sector.

The building sector is however strategic to a multifaceted response to global challenges such as the climate crisis, the economic crisis resulting from the pandemic and improving living conditions. More responsible and sustainable real estate will pay quick dividends both for the environment and by activating local economic value chains.



Our solution: combine old buildings with sustainability

Whether for new developments or renovations, promoting more responsible construction lies at the heart of Smart Estate, our added-value real-estate strategy. For instance, after acquiring the century-old Ankkurikatu building in Helsinki¹⁰, we opted to renovate it, transforming it from an office building into a mixed residential/commercial space, while reducing its environmental footprint and preserving its historical value and unique character.

This lends the renovation environmental, social and economic dimensions.

1. The property has been entirely reimagined and renovated, to improve its energy performance, optimise management of materials and natural resources, produce and sell renewable energy and promote a transition towards cleaner mobility, with bicycle parking and electric car chargers.
2. After 3 years of design and major works, the renovated asset will contribute to the economic development of the district and local job creation. Activation of local economic value chains will persist thanks to the creation of 1,800 m² of commercial space, half of which was pre-leased before completion of the works.
3. After delivery, the formerly vacant and obsolete property will once again play a key role in the lives of its users and the district, offering quality housing with associated services, shopping for basic amenities and restaurants/café. Facilities such as digital posting of public transport schedules and routes and open access for public passage will reduce public transport access times.



Goals:

- › International LEED Platinum certification
- › 50% increase in energy performance
- › 30% reduction in water consumption¹¹
- › 5,800 m² of insulated façade
- › 33% of energy consumed to come from renewables produced onsite (heat pump and larger solar panels installed on the roof of a property in the Helsinki city centre)
- › The excess renewables not consumed by the property will be fed back to the city's renewable energy grid
- › 75% of waste will be recycled during the renovation
- › Creation of 1,650 m² of vegetation

(Source: Smart Estate)



¹⁰ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

¹¹ Compared to LEED benchmarks

PROMOTING GREENER MOBILITY



A driver for change:

The globalisation of economies, the urbanisation of our societies, and tourism have contributed to an increase in global transport volumes. In 2019, 32% of CO₂ emissions from energy combustion in Europe came from the transport sector (compared to 24% in the year 2000)¹². With population growth and economic expansion, CO₂ emissions from transport are expected to rise by over 20% by 2050.¹³



Our solution: more environmentally friendly public transport

By investing in *Tranvia Zaragoza*¹⁴, the tram network in Zaragoza, Spain, our transport and social infrastructure strategy is promoting a transition to more sustainable mobility.

As the cornerstone of the city's sustainable mobility plan, the tram network provides environmentally friendly transport for thousands of users. This green and silent mode of public transport has cut down on excessive use of private vehicles in the city, which emit three quarters of the CO₂ from urban transport¹⁵. Its speed and efficiency offer convenience for local residents, as well as health benefits thanks to improved air quality.

This 'zero-emission' form of mobility has averted 49,000 tonnes of CO₂ emissions every year. This marks an overall benefit for the environment, bolstered by the tramway power supply, 100% of which came from renewables in 2020 (8,112 MWh).



Goals:¹⁶

- › **Energy savings: 189,662 (MWh/year)**
- › **CO₂ savings (carbon dioxide): 49,027 (tonnes/year)**
- › **NOx savings (nitrogen oxide): 517 (tonnes/year)**
- › **CO savings (carbon monoxide): 328 (tonnes/year)**
- › **PM10 (particulate matter) savings: 20 (tonnes/year)**

(Source: TIIC)



¹² EEA – European Environmental Agency

¹³ ITF – International Transport Forum

¹⁴ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

¹⁵ ITF – International Transport Forum / Annual Report

¹⁶ Source: *Tranvia Zaragoza* - Study conducted by an independent entity.

GROUP ENVIRONMENTAL IMPACT MANAGEMENT

OUR INSETTING PROGRAMME TO OFFSET CO₂ EMISSIONS

Since 2016, we have chosen to offset our CO₂ emissions corresponding to Scopes 1 and 2 through a targeted insetting programme. Unlike traditional offsetting, which offsets emissions through players and techniques outside the company's activities, insetting makes it possible to integrate socio-environmental commitments at the heart of our value chain.

We chose to plant forests, precious wood and fruit trees in rural areas within the sphere of influence of our impact investing activities, and more specifically of our agroforestry strategy in Nicaragua. This insetting programme will end in June 2021. Our desire to pursue the programme will enable us to continue to actively support coffee producers.

Our goal is to support local players who aim to remove barriers to the adoption of agroforestry systems by coffee farmers affected by coffee rust and the adverse effects of climate change, through:

- › An inclusive landscape approach,
- › Research and development programmes,
- › Training and capacity building,
- › Adoption of agroforestry systems that increase the resilience of local communities, improve their livelihoods and preserve the region's biodiversity and forests.

Since 2017, we have supported 109 local producers from 6 different communities. This includes 25 women in a region where 90% of women are unemployed. The varieties used are mainly local varieties of precious wood, which also allows for economic growth in the area, as the value of the small-scale coffee farm increases. To satisfy requests from farmers, fruit trees have also been planted to ensure their food security and to enable them to diversify their sources of income.

The impact of tree planting on carbon sequestration can now be assessed in real time thanks to an online platform developed by Taking Root, through which it is possible to monitor the establishment of the plantation as well as the amount of carbon sequestered. The platform also includes a georeferencing of producers' properties, a presentation of the beneficiaries of the programme and a description of their smallholdings. To date, 109 producers and 162 plots have been registered and mapped.



Improve the livelihoods of rural communities

In addition to acting as a catalyst for agroforestry and sustainability, our Insetting programme generates environmental, economic and social benefits on several levels. Globally, it helps to adapt to climate change and reduce the damage it causes. For local communities in reforested areas, our Insetting programme pools resources to protect water sources, preserve biodiversity and enrich the soil.

The Edmond de Rothschild Group offsets its carbon footprint while generating values shared within its industry. The smallholders who benefit from the programme have access to agroforestry and can thus ensure the food security of their families by planting fruit trees, diversifying their crops and enhancing the value of their property. All the technicians working on planting and monitoring the programme are local talents.



12,095 tons
CO₂ eq. offset

477 smallholder
beneficiaries

987 families impacted
by agroforestry training

48,380 trees planted

127 hectares reforested

MEETING SOCIAL CHALLENGES

COMBINING CONSERVATION OF NATURAL CAPITAL WITH ECONOMIC DEVELOPMENT AND SOCIAL FUNCTIONS



A driver for change:

West Africa is the world's largest producer of cashews¹⁷. In Benin, close to 200,000 farmers grow cashews in orchards that are often underproductive, resulting in improper maintenance and poor agricultural practices.

This is compounded by the volatility of the cashew market, making farmer livelihoods even more precarious.

90% of cashews in West Africa are exported for processing in Asian countries¹⁸. In a traditional setup, the cashews are shelled in Asia, and then roasted and packaged in Europe or the United States. Thus, each tonne of cashews produced may travel close to 70,000 km. This fragmented value chain has both environmental and social impacts: it increases the carbon footprint of the nuts, and does not allow farmers to obtain the best price or the country to benefit from local economic development.



Our solution: local processing to retain the value added to the products and promote a circular economy

The company Tolaro Global¹⁹, in which Moringa invested in 2017, set up a plant in Benin to process cashews into a variety of products: shelled, roasted and salted cashews, cashew butter and flour.

The plant works directly with 7,000 farmers, 50% are part of a special technical support programme. The farmers receive training, basic equipment, farm equipment and low-interest loans. Tolaro also helps them diversify their production by planting more catch crops between the cashew trees, allowing families to continue growing grains and helping counter the effects of the climate crisis on subsistence crops.

The company supports social inclusion by providing jobs to women and young people. The plant currently employs 480 people, with women making up 50% of plant staff in primary processing. They opened a daycare in 2012 and a small shop provides access to food and basic amenities at low prices. Around 10% of profits from its new Beyond the nut brand go to various community projects implemented by the NGO Project for Progress, to help dig wells to provide the community with access to drinking water.

Tolaro is currently building a biomass cogeneration plant that will turn cashew residues into renewable energy, to power the plant and also to supply the national grid. This system will increase the availability of green energy in Benin and promote the rollout of the circular economy.



Achievements:

- › **6,700 farmers**
- › **+4,000 hectares sustainable use of lands**

(Source: Moringa)



¹⁷ www.dakar-echo.com/transformation-de-la-noix-de-cajou-comment-lafrique-passe-a-cote-dune-manne-financiere/

¹⁸ www.rfi.fr/fr/emission/20120831-noix-cajou-instrument-developpement-togo

¹⁹ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.



► **COULD YOU BRIEFLY DESCRIBE THE MORINGA STRATEGY FOR US?**

We are investing equity into agroforestry businesses in Latin America and Africa. We identify businesses owners who have grown their businesses and need financing to take their expansion to the next level. We support the development of agroforestry models rooted in the local context, to reduce producer vulnerability to price volatility and the risks posed by the climate crisis.

We also support local industrial processing of raw materials to retain their added value and training the local population in new, more lucrative trades.

► **HOW ARE YOU ADDRESSING THE CLIMATE CRISIS?**

Our agronomic approach is to increase farm resilience with methods that work with nature, not against it. Moringa views sustainable agroforestry as a means of creating socio-economic benefits while also restoring natural resources using methods like carbon sequestration, microclimate creation, soil structure improvement, water infiltration and increasing biodiversity. We also help the businesses we in shift towards organic production and increase their sustainability through greater attention to soil quality.

► **YOU ATTACH A GREAT DEAL OF IMPORTANCE TO THE SOCIAL IMPACT ON LOCAL COMMUNITIES, COULD YOU ELABORATE ON THAT?**

The businesses mainly rely on local growers. One of the challenges they face is ensuring a regular supply of quality product. Grower loyalty is key here. This means paying a good price for their products, as well as providing other services, such as technical support, transporting crops to the plants, pre-harvest payments or providing access to quality equipment.

We are active in rural areas with limited access to basic medical services. This lack of access is all the more pronounced during the pandemic. For this reason, at the peak of the COVID crisis we supported employees of the companies with food baskets, and making their own masks or hand sanitiser. The Moringa team strives to be not only a financial partner, but also a provider of technical, HR, administrative and sales support.

► **HOW DO YOU SUSTAIN FARMING IN AFRICA AND LATIN AMERICA AND THE LIVELIHOODS OF SMALL-SCALE FARMERS?**

The two main causes of deforestation are intensive farming and rural poverty. Many farmers deforest land to expand their farms and increase their income. By transforming products locally, we hope to offer these farmers more profitable opportunities, and support effective local cooperatives to guide the transition for production systems.

When our strategy was created in 2013, its economic model was based on what was then a niche market: sustainable fibre and food products. This niche market now enjoys rapid growth, as we witness a shift in the industry: consumers increasingly want healthy products and are prepared to pay a premium for them. This is a wonderful new development, marking a trend that opens up a number of opportunities for the future.



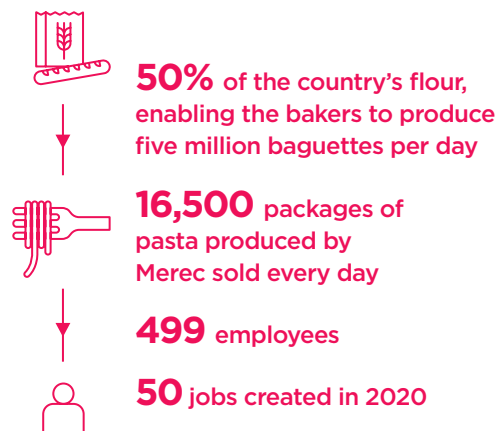
FOOD SECURITY: A GLOBAL CHALLENGE

STRENGTHENING FOOD SECURITY IN MOZAMBIQUE²⁰

Agribusiness is a key sector directly linked to the ability to provide quality products to local communities. This approach is at the heart of our investment strategy dedicated to growth in Africa.

In 2018, we invested in the company Meref, in Mozambique, helping it strengthen its position in the local market and diversify its wheat-based product range. A key player in the Mozambique flour industry, Meref provides half of the national production of flour and wheat products (bread, pasta, biscuits).

With local production and processing, Meref promotes short supply chains and contributes to strengthening the country's food security. It is able to provide quality products at affordable prices to millions of Mozambicans. The Group also contributes to the added value produced by the country and its economic development.



UPGRADING THE MANGO CHAIN IN MALI AND MEETING THE TWOFOLD FOOD AND ECONOMIC CHALLENGE



A driver for change:

In Mali, mangos are often called 'Mali's green gold'. Mali is the oldest mango producer in West Africa, and its mango sector remains an underutilised resource. It exports 40% of its production, while the remaining 60% must be left to rot²¹ due to a lack of means of transport and adequate means of preservation and/or processing. This loss points to considerable untapped potential for the Malian economy, especially rural populations.

Today, over half the population of Mali lives below the poverty line. Most farmers grow basic crops with little income while their only source of income is mangos, shea nuts and cashews. These farmers are often disorganised, lack access to markets as well as the technical support, tools and financing to boost their product quality and productivity.



Our solution: Transform the local mango sector by tapping its full potential

Located in the Sélingué basin since 2009, the Malian fruit company (ComaFruits) is developing this massive, largely untapped basin for organic mangos. It offers reliable opportunities to mango growers, by purchasing an increasing quantity of fresh mangos that would otherwise go to waste.

The company relies on some 2,500 small growers, which it supports in improving their farming practices, developing diversified agroforestry systems and in obtaining certifications such as Fair Trade or Rain Forest Alliance. Around 6,000 tonnes a year are collected and processed into mango purée or concentrate.

Since 2019, our Moringa strategy has been supporting and working with ComaFruits²² to boost mango purée production and improve agroforestry practices. Moringa also helps this company expand and diversify its product line, by proposing variants such as dried and frozen mangos.



Achievements:

- › **75 jobs created or retained**
- › **2,503 farmers positively impacted**
- › **1,621 hectares sustainably managed**

(Source: Moringa)

²⁰ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

²¹ <https://spore.cta.int/en/marketing/all/article/mali-ramps-up-mango-export-capacity-sid085efbab7-7ff5-4134-99cc-8a63a21c0707>

²² Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

WOMEN AND MEN AT THE HEART OF THE BUSINESS MODELS

HUMAN CAPITAL: A KEY INGREDIENT IN SUSTAINABLE BUSINESS DEVELOPMENT



A driver for change:

The economic literature has long shown that human capital is a vital source of economic growth in a country²³. The more skilled the workforce, the higher the performance. However, the value of human capital is sometimes neglected by companies that focus on costs, rather than value creation and progress.

The unprecedented year we've just lived through has prompted us to question the sustainability of our current economic models and the key elements of sustainable growth, again placing human capital at the centre of a sustainable solution.



Our solution: women at men at the heart of a company's success

Trajan, our strategy for business succession and continuity, makes human capital a key investment criterion and puts women and men at the heart of the strategy.

One good example here would be our investment in *AB Process Ingénierie*²⁴, a Breton SME specialising in the robotisation of production chains, in March of 2020. This transaction meets the twofold challenge posed by the transfer of family SMEs without buyers and the need to support local economies, and is also built around the arrival of a new director, selected by the Trajan team in advance, to serve alongside the founders. This initiative invests in the operation while also providing additional expertise needed for the structuring and sustainable development of the business as well as ambition and a new project bringing together the key historical executives and the new directors.

Helping SMEs meet their sustainable development commitments

Faced with a lack of human and financial resources, SMEs are generally less prepared to meet ESG challenges, yet these are vital to safeguarding the planet, the interests of all stakeholders and long-term performance. The arrival of a new director is an opportunity to place ESG concerns at the heart of a company's growth strategy. With this in mind, our teams informed and supported the new director of *AB Process* in rolling out ESG measures designed based on the company's activities and needs.

In terms of the environment, for instance, the company has put in place a recycling policy for waste, in particular packaging, including raising awareness amongst staff and reworking its internal flows.

With regard to the social dimension, it identified and took action in several areas for improvement, such as employee safety (adapted equipment, first aid training), employee health and working conditions (ergonomic workstation setups) and employee training development (mentorships). Finally, it created a Supervisory Board to support Management in decisions on strategic challenges.



Achievements and goals:

- › Part of variable director pay linked to ESG targets
- › 10 people recruited over the past 12 months
- › Improved diversity in the company: improved gender balance in Management team
- › Alignment of interests: opening up participation to 2 new key employees

(Source: Trajan)

²³ La mesure du capital humain : nouvelles perspectives ouvertes par la chaire « capital humain » de l'université de Bordeaux

²⁴ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

GENDER EQUALITY IN AFRICAN COMPANIES



A driver for change:

Above all, investing in Africa is about supporting the local economy by providing populations with goods and services created in accordance with social and environmental standards.

It's also about promoting better working conditions in sectors that are still highly informal, such as by helping empower women economically with governance that gives preference to gender equality at the highest echelons of businesses and to the health and safety of women and men at work.



Our solution: support female entrepreneurship in Burkina Faso

Amethis, our strategy specialising in growth capital in Africa, has invested in Sodigaz²⁵, a company in Burkina Faso that distributes gas to households. The company is at the heart of the struggle against deforestation in this Sahelian country, and works to protect women's health from toxic smoke from the charcoal traditionally used in households. Sodigaz employs some 350 persons and supports a network of 2,200 small-scale resellers. When it first acquired its stake in Sodigaz, Amethis supported the management and ownership transition from the founder to his daughter, as well as her leadership as General Director. The strategy also prioritised recruiting female talent. The business has now achieved gender parity in its top management and Board of Directors, thanks to a recruitment policy based on researching competences and values and on gender equality.

TECHNOLOGY IN THE SERVICE OF HUMANITY



A driver for change:

Digital technologies have played a key role in meeting the challenges of the health crisis, such as travel bans and lockdowns, by allowing teams to work together and with their clients.

They have provided greater flexibility and rapid adaptability to safeguard business continuity.

Through the companies it supports, 'Kennet', our strategy dedicated to the technology sector, gives priority to the development of Software as a Service (SaaS) for businesses: software platforms for recruitment and training, performance management, logistics management and home delivery.

This has met multiple challenges:

- › **Mobility**
- › **Human capital development**
- › **Skills development**
- › **Pooling of know-how and sustainability of business models**

MOBILE MONEY, A DRIVER FOR FINANCIAL INCLUSION IN SUB-SAHARAN AFRICA



A driver for change:

Africa is characterised by limited access to banking, including inadequate, non-existent or obsolete banking infrastructure, especially in rural communities.

Launched scarcely 10 years ago, the digital transformation of the continent has enjoyed amazing progress, and is now a real driver of social and economic change. By 2020, mobile penetration on the continent had reached 90%, compared to 2% in 2000.

Thanks to digitisation, even the most remote populations can now access previously unreachable financial, health or energy services.

With a generation of young and talented entrepreneurs born in the digital age, Africa is now ranked second, after China, in market penetration for mobile financial services.

²⁵ Reference to specific investments does not constitute a recommendation to purchase or sell shares in the companies in question.

In Sub-Saharan Africa, rates of bank account ownership by mobile phone tripled in just 3 years, reaching 34% in 2014²⁶. In Kenya for instance, transactions performed by digital wallet and mobile phone accounted for 87% of the country's GDP. We estimate that the mobile payment market could grow to 750 million consumers by 2025²⁷.

Finally, the shift to paperless payment will allow economies to be formalised and help fight corruption



Our solution: support the Ghanaian economy through the Fidelity Bank

The banking institution Fidelity promotes financial inclusion, focusing on a broad urban and rural customer base. This bank currently has over 5 million customers in Ghana, 850,000 of whom have small deposits.

Fidelity specialises in simple digital solutions with an innovative sales model focused on customers, allowing them to reach the most vulnerable segments of society, such as women and young people:

- › Banking services via WhatsApp Banking
- › A digital account opening solution
- › Advice on accounts, transferring funds, tracking spending, purchases



Achievements:

- › **1,600 SMEs supported financially**
- › **850,000 small subscribers**
- › **31,000 accounts opened online**

(Source: Amethis)

CREATING A BUSINESS AND INNOVATION CENTRE

In line with the entrepreneurial spirit of the Group, our Private equity teams have always supported entrepreneurs in developing promising and innovative projects.

As the majority shareholder in business incubator 'IPHE' in the Paris-Saclay research cluster (Incubateur - Pépinière - Hôtel d'Entreprises), our social and transport infrastructure strategy, TIIC, follows this tradition by supporting the development of future tech champions that will help build the economy of the future.

This will make Paris-Saclay a new epicentre for European business and innovation and help create solutions – both scientific and technological – for future value creation.

By bringing together incubators, startups, researchers, academics, private research firms and collaborative innovation centres, Paris-Saclay is setting the stage for collective creativity, knowledge sharing and innovative project development.

Thanks to their human and technical resources, creative young people will be able to quickly test and develop their ideas, and work out projects and disseminate them to economic players.

The IPHE offers:

- › A range of activities and shared tools to accelerate proofs of concept for certain projects and/or the prototyping stages for businesses (Proto Lab, AdN Lab – Art Design & Numérique Lab)
- › Infrastructure dedicated to creating digital content (Media Lab)
- › Inspiring creation spaces: spaces for work, sharing ideas and connecting



Goals:

- › **7,000 m² with capacity to accommodate: 165 incubators. 78 enterprise nurseries and 358 business centres**

(Source: TIIC)

²⁶ Global Findex database - World Bank

²⁷ Source: Amethis strategy

OUR COMMITMENT IN THE FOUNDATIONS

CO-CREATING THE FUTURE

The Edmond de Rothschild Foundations are redefining philanthropy. In this powerful think tank, we are developing unprecedented and disruptive collaborative models. With an entrepreneurial approach, we support long-term initiatives that further social inclusion and diversity. We are building multiple bridges, with civil society, the private sector and public institutions. After all, we must work together to make a lasting impact. The Edmond de Rothschild Foundations serve as host to an innovative ecosystem based around four centres of excellence. These participate in numerous Sustainable Development Goals ('SDG') set by the United Nations.

- › With its enterprising mindset and solutions based in economic realities, the Partnership centre meshes particularly well with Private Equity activities.



ENTREPRENEURSHIP SUSTAIN, TRANSFORM, CONVERT

- ▶ Identify entrepreneurs with high potential impact and accelerate their upscaling with customised support programmes,
- ▶ Support convergence between market economy players and impact entrepreneurship by mobilising and bringing together academic research, investors, major companies and entrepreneurs,
- ▶ Create an active community of leaders for change,
- ▶ Promote sustainable capitalism that combines performance and the public interest.



- › Employees of Edmond de Rothschild Private Equity contribute to the work of the foundations by taking part (as volunteers) in their initiatives.

- › **François-Xavier Vucekovic**, COO of Edmond de Rothschild Private Equity, on the topic of the Tekhné initiative (a dedicated startup accelerator programme):



"I provided entrepreneurs in a startup specialising in detecting leaks in water piping systems with support defining their business model and sales strategy and finding potential investors. Current solutions in this sector are inaccurate and leaks are often left unaddressed, particularly in secondary piping networks, posing a major environmental challenge. The startup plans to use satellite technology to track changes in soil moisture, in order to narrow the leak search zone and achieve faster response times."

CREATION OF AN EMERGENCY FUND FOR REFUGEE ENTREPRENEURS

Aware of the difficulties encountered by the refugee entrepreneurs they support, the Edmond de Rothschild Foundations and the FAIRE investment fund have decided to join forces to create an emergency fund in response to the Covid-19 crisis. This exceptional aid was dedicated to the entrepreneurs of the SINGA Acceleration programme, co-created by the SINGA France association and the Edmond de Rothschild Foundations in 2018. This unprecedented initiative was a concrete response for entrepreneurs who had experienced a decline in their activity, a need for cash, a loss of financial resources or an inability to claim State aid due to their status. Support was provided in the form of subsidies or donations to five entrepreneurs working in various sectors: metal recycling, catering activities, social housing.

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