



EDMOND DE ROTHSCHILD CORPORATE FINANCE RANKS AMONG THE LEADERS IN M&A ADVISORY FOR SMALL & MID CAPS

Edmond de Rothschild Corporate Finance (EdRCF) confirmed its powerful momentum in 2023 and its leadership position in its segments, with 62 transactions completed in a bear market

EdRCF, the Edmond de Rothschild investment bank specialised in advice for entrepreneurs, family businesses and investment funds, continues to gain market share in the small- and mid-caps segment:

- It completed a total of 62 transactions in 2023
- It now brings together over 60 bankers
- It is underpinned by ten widely recognised verticals: health, education, transport and logistics, tech, digital & media, green & infra, real estate, hospitality, tourism and leisure, winemaking, and services.

EdRCF's success is acknowledged in several rankings, once again confirming its leadership position in its segments.

Manager team strengthened with the internal promotion of two managing partners and the recruitment of a new managing partner

Having posted a solid performance in 2023, Edmond de Rothschild Corporate Finance is confirming its ambitions for 2024 with the internal promotion of two managing partners, Pierre Boscher and Julien Donarier, and the recruitment of a new managing partner, Benjamin Zayat, taking the total of managing partners to twelve. (See biographies in the Appendix.)

Governance strengthened with a five-member Executive Committee

To better address growth and development challenges, Edmond de Rothschild Corporate Finance has set up an Executive Committee, composed of Julien Beraud, Nicolas Durieux and Jonathan Jacquin working alongside Arnaud Petit and Renzo Evangelista.

New “buy and build” offering

To meet customer demands, EdRCF is structuring a “buy and build” offering. The aim with the new business activity is to provide customers with long-term support in their external growth projects. The business will be headed by Quentin Bonniot, in charge of Business Development.

Stronger regional roots: appointment of a new senior advisor in the Est Region

Harnessing a long-term strategy rooted in the real economy and relying on a regional network, with an office in Lyon and the opening of an office in Bordeaux in April 2023, the team has worked on a broad range of transactions. It has adopted a sell-side positioning on most transactions, fully delivering on execution and resilience in an increasingly demanding market.

To further step up the presence of EdRCF in 2024, the team will now be able to count on Didier Lenz as Senior Advisor in the Est Region.

Commenting, Renzo Evangelista, Chairman of the Board of Edmond de Rothschild France, said: *"Once again this year, our teams put in an outstanding performance in a competitive and downward-trending market. Our ambitious and unique business model confirms the pioneering and leadership position of the team, now strengthened with the arrival of Benjamin Zayat. The reinforcement of our regional strategy is also producing results, enabling us to fully cover the territory and thus respond to the expectations of our customers and generate excellent results."*

Arnaud Petit, Chairman of Edmond de Rothschild Corporate Finance, said: *"I would like to applaud the quality of execution of our Corporate Finance team and its determination to successfully complete a variety of transactions throughout the life cycle of the companies we support, regardless of market conditions. The strategy of the Edmond de Rothschild Group is a pillar of our success and the trust of our customers a strength that we can draw on to refine our singular offering in the long term."*

ABOUT THE EDMOND DE ROTHSCHILD GROUP

As a conviction-driven investment house founded upon the belief that wealth should be used to build the world of tomorrow, Edmond de Rothschild specialises in Private Banking and Asset Management and serves an international clientele of families, entrepreneurs and institutional investors. The group is also active in Corporate Finance, Private Equity, Real Estate and Fund Services.

With a resolutely family-run nature, Edmond de Rothschild has the independence necessary to propose bold strategies and long-term investments, rooted in the real economy.

Founded in 1953, the Group had more than CHF 163 billion in assets under management at the end of December 2023, 2,600 employees, and 29 locations worldwide.

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