

EDMOND DE ROTHSCHILD CORPORATE FINANCE ADVISES THE MANAGEMENT OF AMELKIS ON THE ACQUISITION OF A STAKE BY PARQUEST

Edmond de Rothschild Corporate Finance is advising the management of Amelkis on the acquisition of a stake by Parquest.

Founded in 2004 by Nawfal Yassir, Roméo André and Adrien Reimann, Amelkis publishes Corporate Performance Management (CPM) software, specialising in particular in financial consolidation and reporting (financial and non-financial) for finance departments and chartered accounting firms.

The Paris-based company has posted strong and uninterrupted growth in the last ten years, averaging 25% a year, driven by the quality of its products and services. The company expects to generate some €12m in revenue in 2024.

Amelkis is targeting French leadership in CPM software for small- and mid-cap businesses by harnessing its long-standing expertise and ability to quickly provide its clients with high-performance tools addressing their new regulatory requirements, including CSRD reporting.

The partnership with Parquest will bring the company heightened financial and operational support enabling it to step up its commercial development, strengthen its teams and expand in new markets both in France and internationally.

Commenting, Nawfal Yassir, Co-founder of Amelkis, said: "We are very pleased to have chosen Parquest as a partner. They stood out in particular through their knowledge of the software business and their entrepreneurial DNA. We have drawn up an ambitious roadmap for the coming years, underpinned by the powerful momentum in the CPM market, the technological excellence of our existing products, and the agility of Amelkis for seizing new opportunities."

Pierre Decré, Managing Partner at Parquest, said: "We are delighted and proud to support Nawfal and his teams in this new growth phase. Amelkis today boasts an excellent reputation in its market and we are convinced that the quality of its products and the unfailing commitment of its founders and teams will enable it to pursue and accelerate its growth."

Camille Coutelet, Managing Partner at Parquest, said: "We are extremely pleased to support the entrepreneurs in this new phase of development. The company is perfectly poised to seize the

substantial opportunities opened up by the CSRD. This partnership is a key step forward for Parquest and Amelkis alike."

By supporting the shareholders of Amelkis, Edmond de Rothschild Corporate Finance is confirming its expertise in the Tech and Digital sectors, and particularly in software, having recently advised the transactions of Neoledge, Payxpert (Societe Generale), Hoppen, Cleyrop, YesWeHack, ACA (Cegid), WiiSmile and Idnomic (Atos).

PARTIES TO THE TRANSACTION - EDMOND DE ROTHSCHILD

EDMOND DE ROTHSCHILD CF: Alexandre Aron-Brunetière, Raphaël Compagnion, Joachim Canonne, Glen Kraus

EDMOND DE ROTHSCHILD CF (Financing): Paul Assaël, Carlos Martinez Oliva

PARTIES TO THE TRANSACTION - OTHER SELLER ADVICE

Legal, tax, HR, ESG and IT advice and due diligence: Arthaud & Associés (Olivier Arthaud)

Financial due diligence: 8 Advisory (Fabien Thieblemont, Thibault Desjardins)

Legal advice: Lamartine Conseil (Fabien Mauvais), Quincy Réquin & Associés (Christophe Requin)

ABOUT THE EDMOND DE ROTHSCHILD GROUP

A conviction-driven investment firm founded on the conviction that wealth should be used to build a better world for the future, Edmond de Rothschild specialises in private banking and asset management. Serving an international clientele of families, entrepreneurs and institutional investors, Edmond de Rothschild is also active in corporate finance, infrastructure finance, private equity, real estate and fund services.

Thanks to its resolutely family-based structure, Edmond de Rothschild has the independence it needs to be able to offer bold strategies and long-term investments rooted in the real economy.

At 31 December 2023, the Group, founded in 1953, had over CHF 163 billion in assets under management, 2,600 employees and 28 locations worldwide.

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