

## EDMOND DE ROTHSCHILD CORPORATE FINANCE ADVISED CHEQUERS CAPITAL AND THE CEO OF ESTYA ON THE SALE OF A MAJORITY STAKE TO CHARTERHOUSE

Edmond de Rothschild Corporate Finance advised the shareholders of ESTYA (formerly known as ERIS), a French leading integrator in electronic fire safety and security system services, on the sale of a majority stake to Charterhouse. The transaction is subject to customary regulatory approval

Founded in 1974, ESTYA, is a leading French services provider specialising in electronic fire safety and security systems with a comprehensive offering across electronic fire detection, smoke extraction and compartmentation, gas detection and electronic security. Headquartered in Paris, the company delivers circa €120m in revenue, across 15 agencies in France, and has tripled in size since 2021, having completed seven acquisitions during that period of time.

ESTYA's management team, including CEO Ludovic Goëta, is committed to supporting the firm's next stage of growth alongside Charterhouse and Chequers Capital, who will remain a significant shareholder following an initial investment in 2021. Through this partnership, and in alignment with ESTYA's management, Charterhouse will apply its expertise in professionalising, internationalising, and transforming services businesses through organic growth and M&A initiatives across France and other key European geographies.

For Edmond de Rothschild Corporate Finance, this transaction strengthens our expertise in the B2B services sector, notably after advising Climater shareholders on 2 LBOs (2022 and 2025), IK Partners on the acquisition of Eurofeu (2024), VK Electronic shareholders on the sale to Scutum (2024), IK Partners on the acquisition of Batisanté (2022) and Seven2 on the acquisition of CEME (2022).

## **SELL-SIDE ADVISORS**

**EDRCF - M&A:** Arnaud Petit, Aurélien Bouvier, Cyrielle Mongardien, Etienne Ceccaldi, Augustin Peyronne, Mathis Coccordano

EDRCF - Debt Advisory: Paul Assaël, Arthur de Latour, Pierre-Louis Anaya

## ABOUT EDMOND DE ROTHSCHILD GROUP

Edmond de Rothschild is a conviction-driven investment house founded on the belief that wealth should be harnessed to build for the future. The firm specializes in Private Banking and Asset Management, serving an international clientele of families, entrepreneurs, and institutional investors. The Group is also active in Corporate Finance, Private Equity, Real Estate, and Fund Services.

Its distinctly family-oriented nature provides Edmond de Rothschild with the independence necessary to offer bold strategies and long-term investments grounded in the real economy.

Founded in 1953, the Group managed over 163 billion Swiss francs in assets as of December 31, 2023, employing 2,600 professionals and maintaining 28 locations worldwide.

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