



EDMOND DE ROTHSCHILD CORPORATE FINANCE ADVISES IK PARTNERS WITH A VIEW TO THE ACQUISITION OF EUROFEU

Edmond de Rothschild Corporate Finance is advising IK Partners with a view to the acquisition of Eurofeu. IK Partners has entered exclusive discussions with CAPZA with a view to acquiring a majority stake in Eurofeu alongside the management and CAPZA, which will be reinvesting in the new transaction.

Founded in 1972 in Senonches, in the Eure-et-Loir department of France, Eurofeu installs and maintains fire protection equipment and systems, mainly for B2B clients. In a key factor of differentiation for clients, Eurofeu is one of the rare companies on the market with its own integrated manufacturing capacities. It also boasts strong recurring sales thanks to its maintenance business and the sales of the corresponding spare parts.

The Group currently has some 160,000 B2B clients in France, served by 1,850 employees at 42 agencies and two production sites.

Headed by Chairman Eric Hentgès and supported by CAPZA since July 2020, the Group has expanded considerably, both in organic terms and through an active external growth strategy. In partnership with IK and backed by CAPZA, Eurofeu is aiming to fully harness its France-wide network of agencies, sales force and IT tools to further spur its growth. The Group also plans to expand into other European geographies and strengthen its footprint.

By supporting IK Partners in the acquisition of Eurofeu, Edmond de Rothschild Corporate Finance is confirming its expertise in the business services sector. The team recently advised Apax Partners on the acquisition of the CEME group, IK Partners on the acquisition of Batisanté, and Sagard on the sale of Climater to Cobepa. The team also advised CVO Europe on its sale to Efor and the ABF Group on its sale to Naxicap.

The transaction also demonstrates the expertise of Edmond de Rothschild Corporate Finance in support for purchase transactions, having advised ERBC and UI Investment on the acquisition of Voxcan, Crédit Mutuel Equity on the acquisition of Milexia, Magellan Partners on the acquisition of Adone Conseil, CNP on the acquisition of Cleeven, and Collingwood Lighting and Ambianta on the acquisition of Indigo Lighting.

PARTIES TO THE TRANSACTION

Edmond de Rothschild M&A Team: Nicolas Durieux, Romain Ehret, Florian Roche

ABOUT THE EDMOND DE ROTHSCHILD GROUP

A conviction-driven investment house founded upon the belief that wealth should be used to build the world of tomorrow, Edmond de Rothschild specialises in Private Banking and Asset Management. It serves an international clientele of families, entrepreneurs and institutional investors. The group is also active in Corporate Finance, Private Equity, Real Estate and Fund Services.

With a resolutely family-run nature, Edmond de Rothschild has the independence necessary to propose bold strategies and long-term investments, rooted in the real economy.

Founded in 1953, the Group had over CHF 160 billion in assets under management at 31 December 2022, 2,500 employees, and 30 locations worldwide.

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